

Wisconsin Rapids Public School District - Board of Education 510 Peach Street

Wisconsin Rapids, WI 54494

(715) 424-6701

#### **Business Services Committee**

John Benbow, Jr., Chairman Katherine Bielski-Medina, Member Troy Bier, Member John A Krings, President

Note: Due to the coronavirus (COVID-19) pandemic, Board Committee meetings were not held in April, 2020 and business normally conducted by the committees was taken up directly at the regular Board of Education meeting held on April 13, 2020.

#### **April 13, 2020**

Board of Education Conference Room A/B LOCATION:

TIME: 6:00 p.m.

#### I. **Business Services**

#### Caterpillar Bob Cat Purchase – Approval A.

Attached as Attachment B is a purchase agreement for a used 2018 Caterpillar Bobcat skid steer being recommended by the Building and Grounds Department.

The administration recommends approval of a proposal to purchase one 2018 Caterpillar Bobcat skid steer with attachments for a total cost of \$58,000 from Ziegler Inc., to be funded from the **Building and Grounds budget.** 

#### B. Skyward Renewal – Approval

On June 30, 2020, the current 3-year contract between WRPS and Skyward will expire. The District plans to renew the contract with Skyward for an additional 3 years at the pricing structure listed in the shaded column below. Additionally, note that the District has added two new services and dropped a service since our last contract renewal. The Special Education module has been removed as the District has moved to Oasys as our new provider of the Special Education module. Additionally, we have added the Food Service module and the LMS/OneRoster API. The Skyward Food Service module was added in the 2018-2019 school year to replace Mealtime. The LMS/Oneroster API was purchased to allow for the sync of Skyward and various other third party software platforms the District uses, specifically Canvas and Clever. This is a crucial module as more and more of our curriculum goes online. This module allows us to safely and securely transfer data between Skyward and various 3rd party systems.

Skyward Service	2017 Pricing – 3 YR	2020 Pricing - 3 YR	2020 Pricing - 1 YR
Student Management	\$4.25	\$4.41	\$4.85
Support	\$2.00	\$2.08	\$2.20
Fee Tracking	\$0.75	\$0.78	\$0.86
Special Education*	\$1.00	N/A	N/A
LMS/One Roster API	N/A	\$0.52	\$0.57
Food Service**	N/A	\$1.30	\$1.43
Total/Student	\$8.00	\$9.09	\$9.91
TOTAL (based on 5,092)		\$46,286.28	\$50,461.72
Total/Student		\$9.09	\$9.91

<sup>\*</sup>Special Education Module was removed due to the move to Oasys. \*\*Food Service is paid through Fund 50 – cost would be \$6,619.90.

The administration recommends the renewal of the Skyward contract for the services listed in the shaded "2020 Pricing" 3-year pricing column with an annual cost to the District per year of \$9.09 per student, based on the annual Third Friday pupil count, to be funded through various District accounts.

#### C. Wireless Access Point Purchase – Approval

The District continues to need the best possible wireless access for our student and staff devices. Therefore, the Technology Support Department is seeking to upgrade several wireless access points (WAPS) at Lincoln High School (LHS) and Wisconsin Rapids Area Middle School (WRAMS). The District is also seeking utilization of federal e-Rate dollars to offset the cost of the new WAPS. Federal e-Rate dollars would cover 80% of the cost of new WAPS. The Technology Support Department would like to purchase 120 WAPS to replace less efficient WAPS currently in place at LHS and WRAMS. These less efficient WAPS, while still very usable, would be repurposed at several elementary buildings. The completion of this project would bring the entire District's wireless infrastructure up to the 802.11ac standard, which is the current wireless standard. LHS and WRAMS would have the next generation of wireless access, also referred to as Wi-Fi 6 or the 802.11ax standard.

The administration recommends approval of a proposal to purchase 120 Meraki Wireless Access Points from PDS for a total cost of \$86,594.40 to be funded at 80 percent from the Federal e-Rate program pending approval, and 20 percent from the 2020-21 Technology budget.

#### II. Updates and Reports

#### A. Purchases – Update

Copies of the following invoices are included as Attachment A:

Flocabulary – Library Media CS Machinery – Technology Education Follett School Solutions – Library Media

#### B. Chromebook Purchase – Update

The District has purchased 107 Chromebooks for use WRAMS from PDS at a total cost of \$21,988.50. The Chromebooks were purchased ahead of board approval as there was a price limited stock of Chromebooks available for purchase. The purchase of these Chromebooks is being funded via the 2019-2020 District Common School Fund budget.

#### C. Kompas Care Contract – Update

The Kompas Care contract for school based services related to Medicaid billing has been renewed for 2020-21 at an annual fee of \$17,956.50. The contract can be found in Attachment C.

#### III. Future Agenda Items

Future agenda items of the Business Services Committee include, but are not limited to the following:

- Building Trades House Tour: 4430 20th Street South – June 1, 2020; 4:00 pm

#### **Attachment A**

**Flocabulary** Quote ID: 89797-21720129

Sales Order For:
Kirsten Johnson
WISCONSIN RAPIDS SCHOOL DISTRICT
510 PEACH ST
WISCONSIN RAPIDS, Wisconsin 54494
UNITED STATES

Flocabulary Contact: Colin Kiely 1855 Griffin Rd. Suite A-290 Dania Beach, FL 33004

Service Start: 06/30/2020 Service End: 06/29/2021

Description		Total
A digital site license to Flocabulary and The Week in Rap for all teachers and students.		\$13,500.00
Webinar: Up to 2-hour session with a Nearpod Trainer for up to 20 participants.		\$0.00
	Total	(USD) \$13,500.00

QUOTATION



#### TM-1P \$34,995.00 Travels X Axis ..... --- 762 mm / 30.0 in Y Axis .... \_\_\_\_\_ 305 mm / 12.0 in Z Axis 406 mm / 16.0 in Spindle Nose to Table (~ max) \_\_\_\_ 508 mm / 20.0 in Spindle Nose to Table (~ min) ..... Options Standard Program Memory, 1 GB ..... 6000-rpm Spindle . Convenience Package Coolant Pump Kit -Early Power-Failure Detection Module Ethernet Interface \_\_ HaasConnect: Remote monitoring Lifting Provision Safe Run Visual Part Programming System \_\_\_\_\_\_ Included WIFI Connection for the Haas Control Work Light ... 1-Year Extended Warranty \$6,695.00 MACHINE TOTAL \_\_\_\_\_ \$ 41,690.00 SIMULATOR \$1,695.00 Options SIMULATOR TOTAL .... **ADDITIONAL ITEMS** Freight, TM-1P\_WI: Freight for Haas TM-1P .... Special Educational Freight Charge: Special Shipping Cost for Educator's Simulator \_\_\_\_\_\_\$ 100.00 PC-0604 Discount: PC-0604 15% SCHOOL DISCOUNT \$ -6,944.00 Free Warranty Discount: Free Warranty Discount \$ -6,695.00

## TOTAL INVESTMENT

\* Not available for field installation

\$31,266.00

Shipping point	FOB Oxnard, CA
Delivery	Currently 2-3 weeks exits factory
Payment Terms	10% Down, Net 25 Days
Validity	This quote is valid for 30 days from date of issue.
Warranty	1 Year, Parts and Labor plus extended 2nd year
Installation	Included (Setup and Leveling)

Comments by Dave Kramer CMTSE

machine wired for 220volt 3phase or 240volt single phase

applicable to it, exercise all rights and remedies of a secured party under applicable law. Buyer agrees that any requirement of reasonable notice of any disposition of the Collateral shall be satisfied it such notice is mailed to the address of Buyer on the face hereof or as otherwise known by Seller at least ten (10) days prior to the time of such disposition.

- 10. Governing Law. The agreement between Buyer and Seller and the Terms shall be construed to be between merchants and shall be governed by, and construed in accordance with, the laws of the state where Seller's principal place of business is located, without application of the conflict of law principles thereof. Seller intends to comply with all laws applicable to any good or part thereof delivered; provided, however, that any failure of Seller to so comply shall not be a defense to, or excuse Buyer from, any of Buyer's obligations to Seller.
- 11. Remedies; Statute of Limitations; Jury Waiver. The liability of Seller and the exclusive remedy of Buyer for any action arising in connection with anything sold by Seller that is the subject of the Terms, or for the use or operation of any good or part sold or delivered by Seller to Buyer, whether based in contract, negligence, strict liability, tort, breach of warranty, or otherwise, is limited to that described in the Terms and shall not in any case exceed, at Seller's sole option, the cost of correcting defects in or replacing any good or part thereof as herein provided, or the price of the good, or part thereof, which gives rise to the claim (whichever is less). The foregoing shall constitute the sole and exclusive remedy of Buyer and the sole and exclusive liability of Seller. Seller shall not be liable, in any event, for direct, indirect, incidental, exemplary, special, or consequential damages of any nature whatsoever, including, without limitation, lost profits, loss of time or use of product, inconvenience, commercial loss, or injury or damage to persons or property, or failure of any good or part thereof to comply with any law. Any claim or cause of action for damages or any other remedy against Seller must be commenced within 1 year after the claim or cause of action has accrued. Any claim or cause of action which is not brought against Seller within the aforementioned time period shall be deemed irrevocably waived and forever barred, and Seller shall be forever released from liability for any loss, cost, expense, damage, AND other remedy. Buyer hereby waives its right to trial BY jury on any claim arising AGAINST SELLER OR IN CONNECTION WITH ANY GOOD OR PART SOLD OR DELIVERED BY SELLER TO BUYER.
- 12. Indemnity. Buyer shall use and shall require its employees and agents to use all safety devices and proper safety operating procedures, including, without limitation, those set forth in manuals, instruments, and related documents furnished or made available to Buyer. Buyer shall not remove or modify any such safety device. Buyer agrees to indemnify, defend, and hold harmless Seller from any liability or obligation incurred in connection with the operation of any good or part thereof. Buyer shall assume the sole responsibility and all risk for any and all loss, damage, or injury (including death) to any and all persons (including, without limitation, to employees and agents of Buyer and Seller) and to all property in connection with the performance of its obligations hereunder or any act or omission of Buyer, and shall indemnify, defend, and hold harmless Seller from and against any and all claims, liabilities, expenses (including, without limitation, attorneys' fees), lines, penalties, damages, and economic losses of whatsoever nature associated therewith, except for such claims, liabilities, etc. caused by the gross negligence or willful misconduct of Seller. Buyer hereby releases and walves all rights of subrogation against Seller possessed by Buyer's insurers and hereby represents that it is authorized by its insurers to grant such release and waiver.
- 13. Assignment. Buyer's assignment of its order, or of any interest thereof or of any right of Buyer against Seller or obligation of Buyer to Seller, without the written consent of the Seller, shall be void and shall entitle Seller to cancel such order and to obtain from Buyer the cancellation charges described in Sections 8. Seller may assign its rights and/or obligations relating to Buyer's order(s) to Seller upon notice to, but without the necessity of the consent of, Buyer.
- 14. General. The Terms and the document in which the Terms are included constitute the entire and only agreement by and between Buyer and Seller respecting the subject matter of orders placed by Buyer to Seller and supersede all prior agreements or understandings, whether written or oral. Any representation, affirmation of fact, and course of prior dealings, promise or condition in connection therewith or usage of trade not incorporated herein shall not be binding on any party. The headings preceding any text herein are inserted for convenience of reference purposes and shall not in any way affect the meaning, construction, or effect of the text. Any failure by Seller or Secured Party, as the case may be, to exercise any right shall not constitute or be deemed a walver or forfeiture of such right or any other rights. Only a duly authorized officer of Seller has the authority to alter, vary, or waive any of the Terms and no waiver, alteration or modification of any of the Terms shall be binding unless in writing and signed by a duly authorized officer of Seller. Unless designated in writing by a duly authorized officer of Seller, no sales representative of Seller shall have such authority. If any of the Terms shall be held by a court of competent jurisdiction to be contrary to any law or be deemed unenforceable, the remaining Terms shall remain in full force and effect with such contrary or unenforceable provision limited or excluded to the minimum extent required under applicable law. All rights of Seller and Secured Party, as the case may be, hereunder shall inure to the benefit of their respective heirs, executors, administrators, and assigns and all obligations of Buyer hereunder shall bind the heirs, executors, administrators, and assigns and all obligations of Buyer hereunder shall be joint and several.

Purchase orders and checks can be made out to Haas Factory Outlet.

## **RENEWAL QUOTE**



Page 1
Quote# 7494934
Issue Date 02/11/2020
Expiration Date 04/30/2020
Customer# 4892850
Customer WISCONSIN RAPIDS SCHS

WISCONSIN RAPIDS SCHS 510 PEACH ST WISCONSIN RAPIDS WI 54494

Quote Summary	Payable in USD
Quote Total	\$18,488.40

Applicable taxes are NOT included

#### NOTICE OF PAYMENT DUE

Mail Payment (Check) Follett School Solutions, Inc. 91826 Collection Center Drive Chicago, IL 60693 USA Mail Purchase Order Follett School Solutions, Inc. 1340 Ridgeview Drive McHenry, IL 60050 USA Email: FSSorders@follett.com

Fax: 800-852-5458

		Renewal	Current Expiration	New Expiration	
	ber / Description D ELEM SCH - 4801963	Months	Date	Date	Amount
48206P	DISTRICT MEMBER LM - HOSTED SERVICE RENEWAL	12	06/30/2020	06/30/2021	\$892.50
67051P	RPS ONLINE FOR AR / RC RENEWAL - DESTINY DISTRICT MEMBER	12	06/30/2020	06/30/2021	\$285.54
67058P	TITLEPEEK ONLINE SERVICE RENEWAL - DESTINY DISTRICT MEMBER	12	06/30/2020	06/30/2021	\$150.00
67055P	WEBPATH EXPRESS SITE LICENSE (RENEWAL)	12	06/30/2020	06/30/2021	\$469.06
				Site Total	\$1,797.10
	CH - 4801964				
48206P	DISTRICT MEMBER LM - HOSTED SERVICE RENEWAL	12	06/30/2020	06/30/2021	\$892.50
67051P	RPS ONLINE FOR AR / RC RENEWAL - DESTINY DISTRICT MEMBER	12	06/30/2020	06/30/2021	\$285.54
67058P	TITLEPEEK ONLINE SERVICE RENEWAL - DESTINY DISTRICT MEMBER	12	06/30/2020	06/30/2021	\$150.00
67055P	WEBPATH EXPRESS SITE LICENSE (RENEWAL)	12	06/30/2020	06/30/2021	\$469.06
				Site Total	\$1,797.10
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48206P	DISTRICT MEMBER LM - HOSTED SERVICE RENEWAL	12	06/30/2020	06/30/2021	\$892.50
67051P	RPS ONLINE FOR AR / RC RENEWAL - DESTINY DISTRICT MEMBER	12	06/30/2020	06/30/2021	\$285.54
67058P	TITLEPEEK ONLINE SERVICE RENEWAL - DESTINY DISTRICT MEMBER	12	06/30/2020	06/30/2021	\$150.00
67055P	WEBPATH EXPRESS SITE LICENSE (RENEWAL)	12	06/30/2020	06/30/2021	\$469.06
				Site Total	\$1,797.10
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48206P	DISTRICT MEMBER LM - HOSTED SERVICE RENEWAL	12	06/30/2020	06/30/2021	\$892.50
67051P	RPS ONLINE FOR AR / RC RENEWAL - DESTINY DISTRICT MEMBER	12	06/30/2020	06/30/2021	\$285.54
67058P	TITLEPEEK ONLINE SERVICE RENEWAL - DESTINY DISTRICT MEMBER	12	06/30/2020	06/30/2021	\$150.00
67055P	WEBPATH EXPRESS SITE LICENSE (RENEWAL)	12	06/30/2020	06/30/2021	\$469.06
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	ou have any questions about this quote, please contact our Customer S				

If you have any questions about this quote, please contact our Customer Service Department at 888-511-5114(US/CAN) or 708-884-5000(Outside US/CAN)

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Purchase Follett technology products 24/7 on www.destinyexpress.com.

## **RENEWAL QUOTE**



Page	2
Quote#	7494934
	02/11/2020
Expiration Date	04/30/2020
Customer#	
Customer	WISCONSIN RAPIDS SCHS

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49302P	DISTRICT MEMBER RM - HOSTED SERVICE RENEWAL	12	06/30/2020	06/30/2021	\$786.45
67059P	RPS ONLINE FOR LEXILES RENEWAL - DESTINY DISTRICT MEMBER	12	06/30/2020	06/30/2021	\$140.06
67058P	TITLEPEEK ONLINE SERVICE RENEWAL - DESTINY DISTRICT MEMBER	12	06/30/2020	06/30/2021	\$150.00
67055P	WEBPATH EXPRESS SITE LICENSE (RENEWAL)	12	06/30/2020	06/30/2021	\$469.06
RIVER CIT	TES HIGH SCH - 4804419			Site Total	\$2,438.0
48206P	DISTRICT MEMBER LM - HOSTED SERVICE RENEWAL	12	06/30/2020	06/30/2021	\$892.50
67059P	RPS ONLINE FOR LEXILES RENEWAL - DESTINY DISTRICT MEMBER	12	06/30/2020	06/30/2021	\$140.06
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48206P	DISTRICT MEMBER LM - HOSTED SERVICE RENEWAL	12	06/30/2020	06/30/2021	\$892.50
67051P	RPS ONLINE FOR AR / RC RENEWAL - DESTINY DISTRICT MEMBER	12	06/30/2020	06/30/2021	\$285.54
67058P	TITLEPEEK ONLINE SERVICE RENEWAL - DESTINY DISTRICT MEMBER	12	06/30/2020	06/30/2021	\$150.00
67055P	WEBPATH EXPRESS SITE LICENSE (RENEWAL)	12	06/30/2020	06/30/2021	\$469.06
				Site Total	\$1,797.1
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48206P	DISTRICT MEMBER LM - HOSTED SERVICE RENEWAL	12	06/30/2020	06/30/2021	\$892.50
67051P	RPS ONLINE FOR AR / RC RENEWAL - DESTINY DISTRICT MEMBER	12	06/30/2020	06/30/2021	\$285.54
67058P	TITLEPEEK ONLINE SERVICE RENEWAL - DESTINY DISTRICT MEMBER	12	06/30/2020	06/30/2021	\$150.00
67055P	WEBPATH EXPRESS SITE LICENSE (RENEWAL)	12	06/30/2020	06/30/2021	\$469.06
				Site Total	\$1,797.1
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48206P	DISTRICT MEMBER LM - HOSTED SERVICE RENEWAL	12	06/30/2020	06/30/2021	\$892.50
49302P	DISTRICT MEMBER RM - HOSTED SERVICE RENEWAL	12	06/30/2020	06/30/2021	\$786.45
67059P	RPS ONLINE FOR LEXILES RENEWAL - DESTINY DISTRICT MEMBER	12	06/30/2020	06/30/2021	\$140.06
67058P	TITLEPEEK ONLINE SERVICE RENEWAL - DESTINY DISTRICT MEMBER	12	06/30/2020	06/30/2021	\$150.00
67055P	WEBPATH EXPRESS SITE LICENSE (RENEWAL)	12	06/30/2020	06/30/2021	\$469.06
				Site Total	\$2,438.0
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48206P	DISTRICT MEMBER LM - HOSTED SERVICE RENEWAL	12	06/30/2020	06/30/2021	\$892.50
67051P	RPS ONLINE FOR AR / RC RENEWAL - DESTINY DISTRICT MEMBER	12	06/30/2020	06/30/2021	\$285.54
67058P	TITLEPEEK ONLINE SERVICE RENEWAL - DESTINY DISTRICT MEMBER	12	06/30/2020	06/30/2021	\$150.00
67055P	WEBPATH EXPRESS SITE LICENSE (RENEWAL)	12	06/30/2020	06/30/2021	\$469.06
				Site Total	\$1,797.1

End of Quote

If you have any questions about this quote, please contact our Customer Service Department at 888-511-5114(US/CAN) or 708-884-5000(Outside US/CAN)

# ZIEGLER CAT

## PRODUCT PURCHASE AGREEMENT

DATE	3/19/2020	

							Cust	Customer Pick up						
	STREET ADDRESS 2510 Industrial St.  S CITY/STATE Wisconsin Ranids Wil COUNTY							- 4000 N. W. W. TO						
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NUMBER PAYMEN	T TERMS:		0040970								All terms and na	mente	are subject to Finance Company - OAC appro	200
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	1		X76057 - Cat SR1	21 Snow Bl	ower s/n FYB	00107						\$ 8,	000.00	$\exists$
	1		X72913 - Cat 48"	forks s/n 65	SSFP061361							\$ 50	00.00	$\exists$
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		TH	IIS AGREEMENT	INCLUDES	THE TERMS	ON PAGE	2 AND WE	BSITE	S REFE	RRED	TO THERE	IN.		
RDER RECEIVE	D BY	2	ZIEGLER INC. "Seller"				PURCHASER APPROVED AND	DACCEP	TED ON					
		-			REPF	RESENTATIVE			_					DATE
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#### Contract

Date:

2020-2021 School Year

Wisconsin Rapids School District 510 Peach Street Wisconsin Rapids, WI 54494

**Special Education Students:** 

457

Medicaid Eligible Students:

318

Proposed Products and Services	Cost
Kompas Care SBS software package including:	
Kompas Care Student Management Functions (Annual Fee Rate \$4.50/student)	\$2,056.50
Includes:	
Off Site Database Housing	
Student Demographic Module (Software Leasing)	
Kompas Care Customer Care Services (Annual Fees Rate \$50.00/student)	\$15,900.00
Includes:	<b>4</b> -2-7-2-3-1-3-1
Medicaid Billing	
Eligibility Processing	
Attendant Care Tracking/Data Entry/Monitoring	
Parental Consent Management	
Staff Pool List Submission/Assistance	
Cost Report Management and Assistance	
Student Roster File Submission/Assistance	
Initial and Ongoing Training/Data Entry/Customer Support	
Annual Kompas Care Software and Customer Care Subsciption:	\$17,956.50
Annual Fee, paid monthly	\$1,496.38

Wisconsin Rapids District Representative

Kompas Care Representative